



## **Megawatt Recruitment Overview:**

Megawatt Recruitment is a specialist recruitment firm that works with leading US and international firms to attract top talent for jobs in Renewable Energy, Carbon Capture, and related fields.

## **Employer Overview:**

The company was founded by a team of experts highly experienced in commercial real estate, project financing, and energy investment structuring and execution. The leadership team have successfully established and grown several previous large-scale, institutional businesses.

Now, they are combining their skillsets to deliver solar, battery energy storage (BESS), and potentially other renewable projects in the Northeast. These will primarily be ground mounted, large-scale projects but may also include hybrid ground mount plus rooftop, canopy, and/or carport projects at commercial scale. Projects will generally be 10+ MW each. BESS projects can be standalone or combined with power generation projects. Projects will be sold upon completion of construction.

The business culture is first and foremost based on integrity and operating with a long-term partnership ethos both internally and with counterparts. The company leadership team prides themselves on being a transparent team and organizing themselves internally for the best results while developing innovative responses to new puzzles.

If you enjoy working in an entrepreneurial environment that combines high discipline / aggressive drive with a collaborative atmosphere, then they would love to meet you.

## **Position Overview:**

As a **Senior Project Manager** you will be a founding member of the team and will have ultimate responsibility for building out the company's technical capability. This is a rare opportunity to join an early-stage solar development company at the ground level with a path to partnership after the first few years.

As the company ramps up operations, you will be hands-on through all stages of solar project development from pre-feasibility to commissioning. This will include technical due diligence, design, interconnection, permitting, and construction. It will also include providing oversight to external partners (e.g. technical consultancies) and ensuring the process is executed correctly.

As the company grows, you will take on a more strategic role in shaping the organizational structure of the company's technical team and hiring new team members. You will also build out standard operating procedures and capture institutional knowledge to ensure the team is continually becoming more efficient with each project completed.

This is a rare opportunity to be a valued part of a new business, contributing meaningfully to its culture, strategy and systems alongside highly experienced professionals.

**Job location:** Remote from the US Northeast

**Reporting:** Co-Founder

## **Key Responsibilities:**

Your day-to-day responsibilities will focus on technical evaluation of sites for new project development, primarily in CT, MA, ME, NH, and NY which will leverage your experience in greenfield project development, interconnection and transmission evaluation, and permitting.

Specific responsibilities include:

- Conduct regular site visits for due diligence, EPC oversight, and relationship management in the company's target states

Visit us at [www.MegawattRecruitment.com](http://www.MegawattRecruitment.com)

- Conduct fatal flaw analysis for each site (ex: permitting obstacles, interconnection queue length, cost of new transmission infrastructure, requirements to integrate energy storage capacity, slopes, wetlands, endangered wildlife habitats, etc.) and explain the details in a concise, executive summary-type manner in simplistic terms for non-technical members of the leadership team
- Build relationships with multiple utilities and ISOs to discern interconnection and transmission requirements and costs for projects. Manage the process of connecting projects to the grid including hiring consultants for power flow studies, following through on applications, and obtaining approvals to connect.
- Ensure projects comply with environmental laws by obtaining all necessary environmental permits, paying special attention to projects developed on polluted lands (ex: landfills, superfund sites).
- Obtain all necessary land use permits from federal, state, and local authorities that allow the land to be used for the project.
- Lead selection of technical consultants / engineers for early stage development including feasibility studies, site due diligence, and interconnection studies
- Review and certify reports generated by consultants, ensuring technical specifications are met, data is accurate, and deliverables are met
- Contribute as needed to PPA negotiations and commercial discussions which may be with a utility/co-op offtaker, with a community solar program, or a coalition of commercial offtakers.
- Resolve technical and engineering issues efficiently
- Review technical documentation; develop and maintain internal technical libraries
- Explore new systems and capabilities and make recommendations on equipment to be used
- Interface between this company, the prime equipment supplier and EPC, and project buyers to ensure a smooth handover upon completion of each project sold

### **Necessary skills:**

- Technical expertise to ensure all facets of delivery are performed to appropriate standards
- Consistent integrity across activities with a focus on team success
- Ability to adapt to new situations, problems and opportunities
- Willingness to engage in open dialogue with internal and external counterparts
- Desire to grow with a business and step into a management role over time

### **Requirements:**

- Experience delivering solar or BESS projects greater than 10 MW (either ground mounted or rooftop, carport, etc)
- 10+ years of power generation project engineering with at least 5 years of experience with PV and/or battery systems
- Experience in designing and delivering renewable energy projects on a commercial basis
- Capable of managing third party EPCs, contractors and consultants
- Capable of building and managing a team of technical specialists over time

### **Compensation and Benefits:**

The compensation for this role is highly weighted on successful project outcomes and a person's desire to be on a path toward partnership.

- Base salary flexible, from \$120,000 upwards
- **Profit sharing** at sale of each project
- Long term incentives with path to **company ownership (partner track)**
- Fully remote work

If you believe this opportunity is right for you, please send your CV to:  
[Amy.Marietta@MegawattRecruitment.com](mailto:Amy.Marietta@MegawattRecruitment.com)