



Megawatt Recruitment Overview:

Megawatt Recruitment is a specialist recruitment firm that works with leading US and international firms to attract top talent for jobs in Renewable Energy, Carbon Capture, and related fields.

Hiring Company Overview:

Since the company's founding in 2009, the primary business has been solar energy development, focused on origination and development of distributed generation projects. Through partnerships with investors/developers, landowners/brokers, and consultants/engineers, the company has been involved in the development of 110+ projects that are operational or under development, comprising 495+ MW of generation capacity, across 11 states. The company plans to continue growing its development pipeline in existing and new markets across the US

Position Overview:

You will be a **Community Solar & DG Developer** responsible for originating and developing land within your territory for community solar and distributed generation projects. Projects will generally be in the 3-5 MW range in one or more states across the U.S.

Location: Remote

Reporting to: Senior Developer

Key Responsibilities:

- Use subscription software tools to identify viable land sites for solar project development taking into account factors such as proximity to points of interconnection, real estate constraints, local zoning rules, and technical feasibility.
- Use a variety of tools such as mailers, land brokers, and direct outreach in order to engage with landowners.
- Analyze and confirm the buildable area.
- Screen zoning and permitting requirement to ensure your projects can proceed.
- Nurture relationships with landowners, land brokers, and other potential partners who can assist in the land identification and acquisition/leasing process.
- Secure land control agreements, working with outside counsel to draft agreements.
- Coordinate utility interconnection submissions utilizing a 3rd party engineer to prepare technical documents.
- Maintain organized records of ongoing efforts.
- Report on progress toward deliverables during twice monthly update meetings.

Requirements:

- Experience originating and developing solar projects in the USA
- Self-starter that requires minimal supervision
- Ability to organize, prioritize, and remain focused on key objectives
- Effectively communicate internally and externally
- Flexibility to strategically manage negotiations
- Strong working knowledge of GIS platforms, public record databases, and the ability to analyze data to screen opportunities

Benefits:

- Monthly retainer paid with the amount depending on relevant experience
- All development expenses paid by the company
- Results-based development commissions paid upon reaching project milestones
- The working relationship is that of an independent consultant, not an employee, so you will be afforded near-total freedom to build your portfolio as you see fit

If you believe this opportunity is right for you, please send your CV to:

Amy.Marietta@MegawattRecruitment.com